

# TRANSFORMATION CASE STUDY

## CLIENT PROFILE

Location  
**Cleveland, OH**

Industry  
**Crypto, Software,  
Cybersecurity**

Number of employees  
**Approximately 350**

## KEYFACTOR

**Keyfactor is a cloud based crypto-agility and PKI-as-a-service company that helps customers automate their certificate lifecycle and manage their public key infrastructure.**

### CHALLENGE

After an unsuccessful initial implementation, and driven by a recent acquisition (PrimeKey) that also ran NetSuite, the Keyfactor team needed both companies to operate in the same instance of NetSuite with unified processes.

### SOLUTION

Financial migration of trial balances from acquired company to parent company.

Merging two NetSuite instances together; migrate master data, customizations, features and processes from acquired company to parent company.

## TRANSFORMATIVE WINS

- 01 CONSOLIDATED FINANCES
- 02 STREAMLINED BUSINESS PROCESSES
- 03 SINGLE SOURCE OF TRUTH FOR REPORTS